



SDASFAA ANNUAL BUSINESS MEETING AGENDA
Tuesday, March 24, 2015 - 12:30 PM Mountain Time
Lodge at Deadwood, Deadwood, SD

2015 Executive Council Members

.....	Ken Kocer (MMC)	President
Micah Hansen (SDSU).....	President-Elect	
Cheryl Bullinger (NAU).....	Past-President	
Monica Gannon (NAU).....	Secretary	
Caleen Jandel (NSU).....	Treasurer	
Melinda Fedeler (DSU) and Carmen Neugebauer (MTI).....	Members at Large (thru 2015)	
Julie Hamer (SDSU) and Kim Nida (BHSU).....	Members at Large (thru 2016)	
Laura Schultz (Wells Fargo).....	Associate Member at Large	

2015 Committee Chairs

HS Counselor Committee.....	Ken Kocer (MMC)	Committee of Record and Website.....	Kristy O’Kief (DWU)
2015 Conference Committee.....	Cheryl Bullinger (NAU)	Recognition Committee.....	Cheryl Bullinger (NAU)
Review Committee.....	Becky Pribyl (NSU)	Fall Decentralized Training.....	Micah Hansen (SDSU)
Membership Committee.....	Melinda Fedeler (DSU)	Support Staff Workshop Committee.....	Erin Richards (SDSMT) Marlene Seeklander (LATI)

Call Meeting to Order

Approval of Agenda

Approval of April 2, 2014 Annual Business Meeting Minutes

Officer Reports

Secretary: Monica Gannon-Reminder that both the Executive Council (Board) and the Business Meeting Minutes are posted to www.SDASFAA.org>Officers and Committees>Board Meeting Minutes.

Treasurer: Caleen Jandel-2014 Balance Sheet, 2014 Asset Statement, 2015 Balance Sheet, 2015 Asset Statement, 2014 HSCW Summary, and Historical Record attached to the end of the minutes.

Past-President: Cheryl Bullinger-The duties of the past president are as follows:

- a. Remain on the Executive Council for one-year to assist in carrying out continuing council matters.
- b. Perform such other duties from time to time that may be assigned by the President or the Executive Council.
- c. Serve as the Chairperson of the Recognition Committee.
- d. Serve as Chair of the Spring Conference Committee.
- e. Review constitution and policy and procedure manual, and make recommendations when necessary to the Executive Council prior to the fall Executive Board meeting. Certify that any by-law changes are in accordance with state and or federal regulations governing the Associations corporate status.
 1. I have not reviewed constitution or policy and procedure.
- f. Conduct a cursory review of the Treasurer’s books and report findings to the Executive Council at the winter board meeting.

As past president I have worked on the following

1. Spring 2015 conference we had 44 in attendance. I especially want to give thanks to the Spring 2015 conference committee outstanding group of dedicated individuals. Without their help this conference would not have been possible.
2. Chair of the Recognition Committee: Contacted the SDASFAA Members and worked with receiving nominations for the Outstanding Service and Douglas Steckler award. Years of service reviewed and updated for service to financial aid profession.
3. My goal is to begin reviewing the policies and procedures and provide recommendation to the board at the July board meeting on any updates that may need to be made.

President-Elect: Micah Hansen-The Decentralized Committee is one of my main responsibilities. I am working on a contract from AmericInn, Chamberlain, for our board meeting and decentralized training, November 16 & 17, 2015. I hope to have the contract to sign at the upcoming board meeting. Will be working with my committee for them to start

brainstorming on other topics other than the one NASFAA will present to us as the decentralized topic—if anyone on the board has ideas, please pass them along. We do not know NASFAA topic at this time.

I have assisted both the president and past-president with tasks for this year, and will continue to assist in any way I can throughout the year.

President: Ken Kocer

I'm honored to have the opportunity to serve a second consecutive term as SDASFAA President. I would like to send out a special "thank you" to this wonderful organization for entrusting me with this role again for the 2015 year. This year will bring much excitement and many challenges for our board and members as we continue to seek ways to better support access to higher education for our students. We also look forward to the planning efforts for hosting the RMASFAA Conference in 2016.

Many times we have so much on our plates we don't take the time to realize what we all have accomplished. 2014 was a great year for our organization. I just want to mention some of the achievements we made possible working together:

- Creation of a SDASFAA Electronic Logo to be used at regional and state conferences as well as on our official correspondence
- The 2014 Spring Conference Committee organized a great Spring Conference in Sioux Falls
- The Membership Committee gained (1) new SDASFAA Member
- Updated our Policies & Procedures
- Updated our SDASFAA Registration Cancellation Policy
- Hosted a Round Table Discussion on financial aid issues with US Senator Tim Johnson
- Represented SDASFAA's views on private education loans and financial aid issues directly in front of the United States Senate Committee on Banking Housing and Urban Affairs
- Conducted a very successful Decentralized Training which resulted in almost every SDASFAA school being represented at the training.
- The Committee of Record and Website updated and maintained the SDASFAA Website
- The 2014 High School Counselor Committee completed another well-organized Counselor Workshop Training with very favorable survey results
- The 2014 Support Staff Workshop committee evaluated our SDASFAA Support Staff Workshop, initiated a survey to the membership and provided feedback to the SDASFAA Board
- Maintained a "balanced" SDASFAA budget

Your input is so valuable, whether serving on committees or directly volunteering your time and talents, your involvement is what makes these success stories possible. Because of you, SDASFAA is a vibrant and essential organization.

RMASFAA Board Report
February 27-28, 2015

NASFAA President Justin Draeger, attended the spring RMASFAA Board Meeting.

He offered possible areas where RMASFAA and NASFAA could partner efforts, for example

What can we partner in?

For example, NASFAA can encourage members to attend the RMASFAA Summer Institute earn NASFAA Credentials.

He also offered that RMASFAA and NASFAA should build on strengths.

For example: Utilize NASFAA's strengths

Example, why doesn't NASFAA set up the conferences for regions and have regions concentrate on their strengths like the program of the conference.

Justin stated some members may look at NASFAA trying to take over the regions, which Justin said just is not the case, just trying to form stronger partnerships and concentrate on strengths. Justin said willing to look at this with RMASFAA and developing a model which can be looked at by the other regions.

An Ad Hoc committee was created to look into possible partnerships with NASFAA and RMASFAA.

David Martin provided a thorough treasurer's report, which showed RMASFAA in a very healthy financial position.

Beck Pribyl followed with a very informative report from the Finance and Audit Committee which sparked a very good debate on how much money should RMASFAA really have in reserve as non-profit and how to use the money above the reserve to bring value to the membership.

Conference 2014

- RMASFAA 2015 conference in Colorado is running into cost challenges with providing food for the conference and asked the board for a variance to provide better options.

Leadership Pipeline

Should we run concurrent sessions so there is always a cohort going through. Maybe have 2 co-chairs, one for planning and one for implementation. Haven't had many applicants for the pipeline. Is there enough interest for concurrent sessions or would there be more interest if the pipeline was continuous.

MASFAA

Combined State Conference with Aspire, TRIO, Indian Education,

They did this in an attempt to get more attendance and have the annual conference provide income for the association. Need to be careful not to lose their identity.

NeASFAA

Speed Dating at their Support Staff Workshop, able to ask questions in areas the staff has usually never had contact with.

Combining Communications/Membership Committees

Combined Professional Development/Awards Committees

Nebraska Legislative Task Force to advocates for state grant program

NDASFAA

Exiting College Goal Sunday

SDASFAA

Discussed our expanded Fall Decentralized Training Model

Updated board on progress for RMASFAA 2016 Conference in Rapid City

WYASFAA

Have a FAFSA Frenzy Event in Wyoming with a similar concept to College Goal Sunday

It is very important for state associations to get their conference dates out on the RMASFAA calendar as early as possible. Before scheduling our state conference we should be going out to the RMASFAA calendar and making sure another state has not already scheduled that date on the calendar. This will make it easier for Department of Education Trainers to attend the conferences.

So far only South Dakota and Kansas have their state conferences scheduled for 2016.

Review of 2014 SDASFAA Budget (final)

2015 SDASFAA Budget

Going Forward

For 2015 I would like to continue our fiscal responsibility to the organization by submitting a balanced budget. At the same time I believe we need to keep an open mind on worthwhile projects which may come up and show promise to our mission. 2015 will also be a big planning year for us as we prepare to host the regional conference in 2016. I would like to offer and provide any assistance needed to make sure we stay on track for this showcase event for SDASFAA.

Respectfully submitted,

Ken Kocer

SDASFAA President

2014 Committee Reports

Support Staff Workshop: Submitted by Carmen Neugebauer for Erin Richards

The SSW Committee designed an 8-question online survey to gauge interest in the continuation of this event.

An invitation to complete the survey was emailed to the SDASF AA listserv on 12/11/14. A reminder was emailed on 12/29/14, requesting that anyone who had not already done so complete the survey by 1/9/15.

The survey collected 31 responses. Some responders chose to skip certain questions, which are reflected in the survey results (attached).

The top reasons indicated for support staff not attending SSW were lack of interest in sessions being offered and inconvenient location/travel constraints.

Responses as to whether or not support staff would be more likely to attend other SDASF AA events (such as Decentralized Training or Spring Conferences) if SSW was to be discontinued were pretty evenly split: 14 said yes, 16 said no.

When asked if they felt SSW should be continued, only 5 responders, or 19.23%, indicated that it should be held every year. 11 responders, or 42.31%, felt it should be held every other year, while 10 responders, or 38.46%, felt SSW should be discontinued. 5 responders skipped answering this question.

After reviewing the survey results, the SSW Committee discussed the challenge of coming up with topics for the workshop that are applicable to everyone, since several responders commented on a lack of interest in the topics and/or the topics don't apply to them. We understand that a similar challenge is faced by other committees in determining agenda topics for Decentralized Training and the Spring Conference.

A couple of recommendations from the SSW Committee:

1. Perhaps we could ask if there should be a focus on sessions that would/should be of interest to all support staff such as customer service, dealing with complex situations, brainstorm on office efficiency (using suggestions from one of the survey commenters), and then 1 -2 financial aid sessions such as Federal Update, FAFSA Update, etc.
2. Perhaps the SSW should be discontinued, but a couple of breakout sessions added to future Spring Conference and/or Decentralized Training that would be targeted to support staff, such as dealing with difficult people, customer service, etc. As part of the agenda for Spring Conference it could list "Targeted to Support Staff," yet anyone who was interested could attend if they wanted.

Question 1

31 Answered, 0 Skipped

Are you completing this survey as a:

<u>Answer Choices</u>	<u>Responses</u>	
Support staff member	22.58%	7
Supervisor	41.94%	13
Other	35.48%	11

Question 2

30 Answered, 1 Skipped

Have you attended or sent your staff to attend a Support Staff Workshop (SSW) in the past?

<u>Answer Choices</u>	<u>Responses</u>	
Yes	86.67%	26
No	10.00%	3
Not applicable	3.33%	1

Question 3

30 Answered, 1 Skipped

Please indicate your satisfaction with prior SSW events.

<u>Answer Choices</u>		<u>Responses</u>
Highly satisfied	16.67%	5
Satisfied	43.33%	13
Neither satisfied or dissatisfied	16.67%	5
Dissatisfied	10.00%	3
Highly dissatisfied	0.00%	0
Not Applicable	13.33%	4

Question 4

24 Answered, 7 Skipped

Please indicate reasons for not attending or not sending staff to SSW (choose as many as applicable).

<u>Answer Choices</u>		<u>Responses</u>
Budget limitations	25.00%	6
Inconvenient location/travel constraints	41.67%	10
Short-staffed	12.50%	3
Lack of interest in sessions being offered	45.83%	11
Agenda topics aren't applicable/timely	29.17%	7
Attend other training instead	29.17%	7
Dissatisfied with prior SSW experience	8.33%	2

Comments

"Staff member that attended said she felt that there wasn't much time put in to this workshop, but feels it is a needed workshop for those who don't get to go to other conferences."

"Support staff viewed it more as a "perk" to go; not so much the information they got, as they can get that info online or in other ways. Staff have declined to go in recent years due to family situations and other commitments on their time."

"Normally I do attend unless there is a session where the topics do not apply, as in Federal Direct Loan Reconciliation through the Department of Ed because my process is completed through our software."

"N/A"

"We have always sent someone."

"Associate member"

Question 5

30 Answered, 1 Skipped

Would having more detailed information in advance (location, dates, topics) help in deciding to attend or send staff to SSW?

<u>Answer Choices</u>		<u>Responses</u>
Yes	56.67%	17
No	43.33%	13

Question 6

30 Answered, 1 Skipped

If SSW is discontinued, how likely are you to attend (or if you are a supervisor, send staff to) another SDASFAA training instead, such as Decentralized Training or the Spring Conference?

<u>Answer Choices</u>	<u>Responses</u>
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It is more likely that I (or my support staff) will attend other SDASFAA training.	46.67%	14
It would make no difference in whether or not I (or my support staff) will attend other SDASFAA training.	53.33%	16

Question 7

26 Answered, 5 Skipped

I feel the Support Staff Workshop should be:

<u>Answer Choices</u>	<u>Responses</u>	
Held every year	19.23%	5
Held every other year	42.31%	11
Discontinued	38.46%	10

Comments*"For some this is the only workshop they get to go to"**"Either revamped so the content is a little more complex and pertinent to FA, or discontinued."**"I'm really on the fence as to whether or not have it every other year or discontinued."**"Strictly speaking from the viewpoint of our institution, the SSW could be discontinued and there would be no ill effects."**"But it is very much topic driven for me. Also, the fear in going to every other year, or less, people can tend to move on and forget about it."**"I think it can depend on the topic... but it's a good opportunity it's just hard with overall numbers in our state to get a big turnout."*Question 8

10 Answered, 21 Skipped

Please offer any further comments or suggestions you have regarding the Support Staff Workshop.

*"Concentrate the topics more toward support staff, and have more learning tools available for them."**"I feel that the Support Staff Workshop is important as this workshop is the only thing that employees in lower level positions can attend to gain knowledge of new FA items that have come down the pipeline and for support staff to meet other SDASFAA employees on their same level."**"We have 4 support staff, and their jobs are fairly complex. The support staff content has been a little light for the level of duties they have. Perhaps, it would be a good idea to invite support staff to Spring Conference and Fall Training."**"I think, at least for me, I will make sure my staff can get to other events of SDASFAA."**"Strength of the agenda is my primary concern."**"I feel SSW should be held every other year with a location on each side of the state."**"I truly like the idea of having it every other year. It gives support staff the chance to get together and network. I don't know how many support staff get the opportunity to attend Decentralized Training or the spring conference because of staffing limitations."**"I have found that there is too broad of job descriptions in what each support staff person(s) actually does in each office. Therefore, coming up with topics that everyone can benefit from is nearly impossible."**"Since so much training is now available on line, it is easier and more economical to utilize that..."*

"I think it is a great networking opportunity but because of the changes in the loan industry...SDASFAA needs to focus more on the content of the training. The same training that works for Decentralized Training probably won't work for Support Staff. I think the members attending should have more input and sharing of knowledge. Focusing on customer service etc and how to deal with complex situations...brainstorming on office efficiency etc. Those are just some ideas that come to mind."

High School Counselor Workshop: Ken Kocer

The 2014 SDASFAA High School Counselor Workshop was held at (6) sites (Aberdeen, Brookings, Mitchell, Pierre, Rapid City and Sioux Falls) on December 11 and 12, 2014. We had 132 attendees at the six sites. We had 133 registered to attend a site (1 of those 133 did not attend) 5 sets of materials were mailed out
Overall the responses from the workshop survey were very positive.

On materials and presentation:

83% of the respondents were High School Counselors
96.9% felt the presentation materials were excellent or good
94.8% felt the information on the powerpoint was excellent or good
93.2% reported excellent or good for the resource materials being well developed
83.05% felt the handouts for students/parents were excellent or good
93.2% reported excellent or good for the topics being relevant
93.2% felt enough time allowed for the presentation as excellent or good

On the presenters:

98.3% reported excellent or good for "trainers knowledge"
94.91% reported excellent or good for "trainers engaged with relevant examples"
94.91% reported excellent or good for "I was able to ask questions freely"
91.83% reported excellent or good for "I received thorough responses to my questions"
93.22% reported excellent or good for "discussion was encouraged"

On the overall experience:

75.87% reported excellent or good for the cost of the training
88.14% reported excellent or good for the value of the training
94.83% reported excellent or good for the location
100% reported excellent or good for the on-line registration
93.2% reported excellent or good for "information received after registration was helpful"
96.6% reported excellent or good for "SDASFAA presenters were approachable"
93.1% reported excellent or good for the training met their expectations

Additional write-in comments:

Two responded they would like to have the counselor site back in Yankton again
More information on homeless statute
Situations specific to SD kids and parents
Using EFC calculator
Have wifi access at sites
The overview of financial aid is incredibly boring for those of us doing this for a long time
I would like to see this workshop as offering CEU's if that is possible.

There was a comment from one of the sites that it would be a good idea to have a listing of FAFSA filing priority dates from the South Dakota Schools at the workshop, such as EAC (Education Assistance Corporation had done when in existence. At the February 19, 2015 SDASFAA Board Meeting, Melinda Fedeler was charged with the task of having members of the Membership Committee contact SDASFAA members schools and have a listing of SDASFAA Schools FAFSA Priority Filing Dates available for the 2015 High School Counselor Workshop.

Spring Conference: Kristy O'Kief

The spring 2014 conference was held at the Holiday Inn, City Centre in Sioux Falls with the theme S.O.S. The conference went pretty well even though we did have some difficulty with weather and some attendees were not able to

come. The conference was fully loaded with lots of training and some wonderful guest. Unfortunately only two responded to the conference survey so do not have any real feedback on the thought of the location or the conference itself. Between associate and institutional members we had around 52-55 attend.

Fall Decentralized Training: Deb Henriksen

Monica Gannon, NAU, was the presenter on Federal Methodology. Dept of Ed, Joe Massman spoke on two topics, 150% Subsidized Rules and Enrollment Reporting and Federal Update. Hot Topics were Best Practices on Consumer Information (Brenda Murtha, Augustana), Electronic Awarding (David Martin, SDSM&T), 3rd Party Payments (Cheryl Glazier, SDSU), Washington Congressional Testifying (Ken Kocer, Mt. Marty College), and NSLDS Reporting (Deb Henriksen, BHSU).

We had 37 participants @ \$40 registration = \$1480.00

Expenses

Food/drinks	\$ 92.09	
Copying	340.00	
Room rental	<u>296.39</u>	
		<u>728.48</u>

Net 751.52

The comments were that it was a very good workshop, lots learned, lots of fun to network. I thank my hard-working committee members, Becky Pribyl, Carissa Koerner, Cheryl Glazier, Brenda Murtha and Melissa Simpson.

Review: Denise Grayson

No report for the review committee.

Committee of Record and Website: Kristy O'Kief

The following events were held in 2014: Spring 2014 conference, Decentralized Training and High School Counselor Workshop. Support Staff workshop was put on hold to determine what the best option would be.

Website no major changes. Information is still with godaddy.com. SDASFAA.org domain expires 8-10-2017 and Webhosting expire March, 15, 2017

Yahoo Groups is still the SDASFAA email group along with using them as a place to store files and photos. We have 100 MB for files and 100 GB for photos.

With the help of the membership I have put together a more up to date years of service report and hopefully moving forward will be able to keep on top of this.

Years of Service:

10 Years:	Cheryl Glazier-SDSU ** Danell Kindt-USD Renee Mills-SDSU Jolynn Podoll-SLFC Erin Richards – SD school of mines **
15 Years:	Carrie Jordanger – Lake Area Tech ** Julie Pier – USD** Becky Pribyl – NSU Starla Russell – Western Dakota Tech
20 Years:	Wally Erhardt-Student Loans Of North Dakota Julie Hamer – SDSU** Diana Shotwell - NAU Beth Vollan – SDSU**
25 Years:	Sharon Martin – Western Dakota Tech Cleo Two Lance Oglala Sioux Tribe Higher Ed(Tuesday Lunch)
30 Years:	Marlene Seeklander – Lake Area Tech**

35 Years: Meg Thomas-SDSU
Barry Smith-Great Lakes
40 Years: Carolyn Halgerson – SDSU**

Outstanding Award: Becky Pribyl, NSU
Douglas Steckler: Kristy O’Kief, DWU

Membership: Melinda Fedeler

The 2014 Membership Committee was comprised of Melinda Fedeler, Kristy O’Kief, Cheryl Bullinger, Ken Wallace, Caleen Jandel, Robert Prouty, Lindsay Miller and Karrie Morgan. This committee is responsible for compiling and maintaining the Membership Directory in cooperation with the Website Coordinator. We are also responsible for development and soliciting new members along with following up with any members that have not renewed their annual membership. We are to make recommendations to the Board for corporate development including corporate support levels and membership fees.

We first met by conference call on February 18th. At that time there were 13 paid associate members and 18 paid institutional members. Unpaid members were contacted and the membership spreadsheet was sent out to update contacts. 2 members had terminated their membership and there were only 2 other institutions in the state that were not members. Possible associate recruits were Clearinghouse and ELM Resources. Bob Prouty volunteered to serve as vice chair.

The Committee next met on April 2nd at the Spring Conference. Cheryl had reached out to Robert at Clearinghouse but did not get a response. All members were now paid, which meant there were 4 Tribal schools and Headlines Academy that were not SDASFAA members in 2014. Discussed prospective associate members; Tribal Higher Education offices, Clearinghouse, SD National Guard, ELM Resources and the credit unions that participate in the cuScholar loan program. Kim Nida was able to reach Corey with SDNG and they were interested in becoming a member again. It was suggested that we encourage event committees to mention that the event is presented/sponsored by SDASFAA and have a sign, logo on presentations, etc. so people know we are an active organization.

Our final meeting of the year was held in October via conference call. Caleen reported we had 20 institutional members and 13 associate and Tribal members. Kristy will create a new tab on the membership spreadsheet for former members so we can continue to recruit them. Dues will continue to be \$75 for all members with corporate sponsorships available. Renewal letters and invoices will be mailed in December. Kristy recruited Navient as a new associate member. Identified other possible recruits as SOCLE, PHEAA, Fynanz and Financial Aid TV.

I would like to thank Kristy O’Kief for her work on the web site and with this committee and big thanks to Ken Wallace and Great Lakes for providing our conference call lines.
Prepared by Melinda Fedeler, Chair

Recognition: Kristy O’Kief-See the Committee of Record report.

Old Business

New Business

2015 Upcoming Events: Micah Hansen, Ken Kocer
2015 Decentralized Fall Training
2015 High School Counselor’s Workshop

2015 Committee Assignments: Ken Kocer

2015 Budget Review: Ken Kocer

RMASFAA Conference 2016: Carolyn Halgerson, Laura Schultz

2016 SDASFAA Spring Conference: Ken Kocer
Rushmore Holiday Inn, Rapid City, April 4-6, 2016

Announcements

Adjourn

BEGINNING BALANCE	2014 Balance Sheet	
Checking		4,309.57
INCOME		
Membership Dues	2,550.00	*2015 Dues (\$75)
Sponsorship Income	4,050.00	
Workshop Income	9,027.50	
Spring Conference	3,972.50	
Support Staff Workshop	0.00	
Decentralized Training	1,480.00	
High School Counselor Workshop	3,575.00	
* 2013 H.S.Counselor Workshop (\$225)		
Miscellaneous Income		0.00
TOTAL INCOME		15,627.50
EXPENSES		
Workshops		7,519.65
Spring Conference	5,827.25	
Support Staff Workshop	0.00	
Decentralized Training	728.48	
High School Counselor Workshop	963.92	
Executive Board		1,188.65
Travel		3,554.12
NASFAA Leadership Conference	1,517.23	
RMASFAA Board Meeting	0.00	
RMASFAA Conference	2,036.89	
Education Activities		434.96
Review Committee	0.00	
Membership Committee	0.00	
Committee of Record	0.00	
Recognition Committee	434.96	
General Postage		0.00
General Printing		0.00
Miscellaneous Expenses		344.15
TOTAL EXPENSES		13,041.53
TOTAL TRANSFERS		0.00
Savings		0.00
CD's		0.00
ENDING BALANCE -- Checking		\$6,895.54

Savings -- Balance Sheet

2014 Asset Statement

Beginning Balance	\$ 22,845.38
Interest Income	\$ 24.93
Transfers	<hr/>
 Ending Balance	 \$ 22,870.31
<small>(personal savings acct, no fees, 0.05% interest, \$300 min. bal.)</small>	

CD's -- Balance Sheet

CD - WELLS FARGO

Beginning Balance	\$ 30,000.00
Interest Income	\$ 41.20
Closed CD 5/29/14	<u>\$(30,041.20)</u>
 Ending Balance	 \$ -
<small>(purchased 6/24/13, matures 5/24/14, 11 months, 0.15%)</small>	

CD - US Bank

Beginning Balance	\$ 30,041.20
Interest Income	<hr/>
 Ending Balance	 \$ 30,041.20
<small>(purchased 5/30/14, matures 4/30/19, 59 months, 1.73%)</small>	

**Balance Sheet
 Summary**

Checking Account	\$ 6,895.54
Savings Account	\$ 22,870.31
CD - Wells Fargo	\$ -
CD - US Bank	\$ 30,041.20
 Total Available Assets	 <u><u>\$ 59,807.05</u></u>

BEGINNING BALANCE	2015 Balance Sheet	
Checking		6,895.54
 INCOME		
Membership Dues	2,250.00	
Sponsorship Income	3,550.00	
Workshop Income	2,595.00	
Spring Conference	2,520.00	
Support Staff Workshop	0.00	
Decentralized Training	0.00	
High School Counselor Workshop	75.00	
* 2014 H.S. Counselor Workshop (\$75)		
Miscellaneous Income	0.00	
TOTAL INCOME		8,395.00
 EXPENSES		
Workshops	360.86	
Spring Conference	0.00	
Support Staff Workshop	0.00	
Decentralized Training	0.00	
High School Counselor Workshop	360.86	
*2014 H.S. Counselor Workshop (\$360.86)		
Executive Board	0.00	
Travel	1,459.08	
NASFAA Leadership Conference	1,459.08	
RMASFAA Board Meeting	0.00	
RMASFAA Conference	0.00	
Education Activities	0.00	
Review Committee	0.00	
Membership Committee	0.00	
Committee of Record	0.00	
Recognition Committee	0.00	
General Postage	0.00	
General Printing	0.00	
Miscellaneous Expenses	0.00	
TOTAL EXPENSES		1,819.94
 TOTAL TRANSFERS		0.00
Savings	0.00	
CD's	0.00	
ENDING BALANCE -- Checking		\$13,470.60

Savings -- Balance Sheet

2015 Asset Statement

Beginning Balance	\$ 22,870.31
Interest Income	\$ -
Transfers	_____
 Ending Balance	 \$ 22,870.31

(personal savings acct, no fees, 0.05% interest, \$300 min. bal.)

CD's -- Balance Sheet

CD - US Bank

Beginning Balance	\$ 30,041.20
Interest Income	_____
 Ending Balance	 \$ 30,041.20

(purchased 5/30/14, matures 4/30/19, 59 months, 1.73%)

**Balance Sheet
Summary**

Checking Account	\$ 13,470.60
Savings Account	\$ 22,870.31
CD - US Bank	\$ 30,041.20
 Total Available Assets	 \$ 66,382.11

2014 HSCW Totals

Income:	\$3,450.00	
Aberdeen	450.00	
Brookings	325.00	
Mitchell	525.00	
Pierre	475.00	
Rapid City	750.00	(\$25 for 2013)
Sioux Falls	800.00	
Watertown	n/a	
Materials	125.00	
Expenses:	\$1,209.80	
Aberdeen	289.70	NSU/Sharon Kienow
Brookings	313.56	SDSU/Julie Hamer
Mitchell	[REDACTED]	MTI/Morgan Huber
Pierre	303.42	Carolyn Halgerson
Rapid City	0.00	NAU/Cheryl Bullinger
Sioux Falls	303.12	Augustana/Brenda Murtha
Watertown		N/A
Attendees:	137	
Aberdeen	18	SDASFAA covering breakfast and printing; NSU providing lunch
Brookings	13	SDASFAA covering breakfast; SDSU covering printing; SDSU providing lunch
Mitchell	21	SDASFAA covering breakfast; MTI covering printing; no lunch
Pierre	19	SDSU covering printing; CUC covering breakfast; no lunch. SDASFAA covered the travel, hotel, and meals for Carolyn to be there.
Rapid City	29	NAU covering breakfast and printing; NAU providing lunch
Sioux Falls	32	SDASFAA covering breakfast and printing; no lunch.
Watertown	N/A	N/A
Materials	5	
Cost per Attendee per Site:		
Aberdeen	\$16.09	
Brookings	\$24.12	
Mitchell	\$0.00	
Pierre	\$15.97	
Rapid City	\$0.00	
Sioux Falls	\$9.47	
Watertown	N/A	
Average cost per Attendee:	\$10.94	
Total cost per Attendee:	\$8.83	

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Historical Record	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Income:	\$15,627.50	\$16,405.00	\$17,970.00	\$15,745.90	\$18,290.54	\$18,038.45	\$25,046.13	\$28,325.70	\$30,563.07	\$18,550.50
Membership Dues Income	2550.00	2325.00	2775.00	3075.00	3075.00	3375.00	4275.00	3525.00	3375.00	3675.00
Sponsorship Income	4050.00	4550.00	4550.00	3400.00	4925.00	9150.00	13375.00	16225.00	15150.00	8851.00
Spring Conference Income	3972.50	3955.00	4495.00	3640.00	3427.02	3312.95	4410.00	3039.17	3320.00	0.00
Decentralized Training Income	1480.00	1650.00	1100.00	1600.00	2140.00	0.00	0.00	0.00	0.00	0.00
Support Staff Workshop Income	0.00	225.00	1145.00	361.00	0.00	0.00	0.00	0.00	147.50	815.00
Interest Income	0.00	0.00	0.00	0.52	0.54	0.50	1.23	6.09	8.81	4.50
Miscellaneous Income	0.00	300.00	0.00	144.38	1712.98	0.00	186.00	0.00	0.00	0.00
High School Counselor Workshop Income	3575.00	3400.00	3905.00	3525.00	3010.00	2200.00	2310.00	3085.00	2250.00	3705.00
EAC Leadership Development Schol. Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1500.00	1500.00	1500.00
College Goal Sunday Income	0.00	0.00	0.00	0.00	0.00	0.00	488.90	945.44	4811.76	0.00
Expenses:	\$13,041.53	\$13,819.18	\$16,188.96	\$13,538.00	\$11,166.63	\$15,921.56	\$18,269.76	\$19,638.16	\$22,210.11	\$22,400.71
Printing and Copying Expense	0.00	27.95	0.00	0.00	25.00	79.95	0.00	0.00	0.00	0.00
Executive Board Expense	1188.65	1855.58	3147.40	2695.19	2458.71	3889.45	2438.59	1920.21	1236.53	1246.98
Spring Conference Expense	5827.25	4489.35	6206.72	2957.00	3479.97	5508.12	6653.28	6421.54	4735.58	6320.53
Decentralized Training Expense	728.48	922.44	697.69	651.92	646.19	0.00	100.00	487.32	677.04	453.95
Support Staff Workshop Expense	0.00	909.28	1632.83	1034.97	984.48	1369.11	789.50	683.55	1117.87	878.09
RMAFSAA Conference Expense	2036.89	1688.27	63.60	1830.46	1480.91	1254.68	1795.12	3146.08	2399.10	1514.00
RMAFSAA Board Meeting Expense	0.00	0.00	0.00	742.88	0.00	103.82	284.98	222.68	342.28	1260.41
NASFSAA Leadership Conference Expense	1517.23	1769.46	1665.77	1686.12	250.00	1462.98	2917.19	1109.12	1220.96	2910.07
NASFSAA Conference Travel Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1894.56
General Postage Expense	0.00	45.00	0.00	44.00	4.90	0.00	82.14	41.00	39.32	37.00
High School Counselor Workshop Expense	963.92	1395.54	1647.89	963.60	1040.11	1430.95	1488.31	1679.62	2153.94	3159.91
Miscellaneous Expense	344.15	119.95	339.50	298.40	160.00	431.00	598.73	229.21	156.37	137.27
EAC Leadership Development Schol. Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1800.00	1900.00	500.00
Activities Committees Expense	434.96	596.36	787.56	633.46	636.36	391.50	634.36	793.80	1578.44	2087.94
College Goal Sunday Expense	0.00	0.00	0.00	0.00	0.00	0.00	487.56	1104.03	4652.68	0.00
Assets:	\$59,807.05	\$57,154.95	\$54,323.33	\$52,322.54	\$49,694.30	\$42,293.17	\$39,707.70	\$32,425.72	\$23,513.34	\$14,985.37
Checking Account Balance	6895.54	4309.57	7723.75	5942.71	8913.47	5066.93	3950.04	21173.67	12486.13	4133.17
Savings Account Balance	22870.31	22845.38	15975.52	15968.55	10959.49	8446.61	7435.02	1425.02	1422.83	1421.24
Balance of CD Holdings	30041.20	30000.00	30624.06	30411.28	29821.34	28779.63	28322.64	9827.03	9604.38	9430.96
Total Assets from Asset Statement	\$59,807.05	\$57,154.95	\$54,323.33	\$52,322.54	\$49,694.30	\$42,293.17	\$39,707.70	\$32,425.72	\$23,513.34	\$14,985.37