



SDASFAA ANNUAL BUSINESS MEETING
Tuesday, April 13, 2021 – 12:30 PM Central Time

2021 Executive Council Members

Carissa Koerner (USF)	.....	President
Amber Brockel (PC)	.....	President-Elect
Erin Richards (SDSM&T)	.....	Past President
Melissa Simpson (BHSU)	.....	Secretary
Carrie Jordanger (LATC)	.....	Treasurer
Mary Alexander (DWU) and Sharon Martin (WDT)	.....	Members at Large through 2021
Morgan Stadler (NSU) and Sydney Chapman (SDSU)	.....	Members at Large through 2021
Cathy Mueller (MYF)	.....	Associate Member at Large

2021 Committee Chairs

HS Counselor Workshop Committee	..... Carissa Koerner (USF)	Membership Committee	..... Amber Brockel (PC)
.....	..... Amber Brockel (PC)	Committee of Record and Website	..... Kristy O’Kief (WDT)
2021 Spring Conference Committee	..... Carissa Koerner (USF)	.....	..... Micah Hansen (STC)
2022 Spring Conference Committee	..... Carissa Koerner (USF)	Recognition Committee	..... Erin Richards (SDSM&T)
Review Committee	..... Tracey Buisker (SDSU)	Fall Decentralized Training	..... Mary Alexander (DWU)
		.....	..... Sharon Martin (WDT)

I. Call Meeting to Order

President Carissa Koerner called the meeting to order at 12:36 PM Central time. 12 of the 16 institutional members were present in person. Quorum was established

II. Approval of Agenda

No additions to the agenda. Micah Hansen motioned to approve the agenda and Marlene Seeklander seconded. Motion carried.

III. Approval of April 22, 2020 Annual Business Meeting Minutes

One spelling error was identified by email. No other corrections to these minutes. Amber motioned to approve the 2020 business meeting minutes and Mary seconded. Motion carried.

IV. Officer Reports

- a. President-Elect Amber Brockel

I am so excited to finally meet in person-mostly! As president-elect, I have been spending the last year observing and taking part in many activities to get ready to lead the charge next year. During the last year, I observed the planning of the High School Counselor’s workshop in the fall, chaired the Membership Committee and have been involved with the planning of our upcoming Spring Conference. I am looking forward to working with the Board, SDASFAA members, and with our President, Carissa, on continuing SDASFAA’s mission.

For 2021, I am serving on the spring 2021 Conference Committee, 2021 Fall Decentralized Committee, Chairing the Membership Committee and Co-Chairing the High School Counselor Workshop Committee. I am also Co-Chair of the spring 2022 Conference Committee. I am looking forward to working with everyone in the upcoming year and all of the great things that we will accomplish.

Thank you for the privilege of being your president-elect for the 2021 year.

- b. Past-President Erin Richards

Erin was not able to attend the conference therefore Carissa presented this report on Erin’s behalf.

As chair of the Recognition Committee, I solicited nominations for the 2020 Douglas Steckler Professional Development and Outstanding Service Awards. I am excited for the award recipients to be announced at tomorrow evening’s awards banquet. Both the 2020 and 2019 awards will be presented at the banquet. Also, SDASFAA members who reached years-of-service milestones in 2020 and 2021 will be recognized. Thank you to Carissa for presenting the awards since I am not able to attend the conference in-person.

Thank you for the privilege of serving as SDASFAA Past President for another year! I look forward to hopefully seeing everyone on the board in-person at our summer meeting!

c. President Carissa Koerner
During 2020, the SDASF AA Executive Council was able to meet four times, though all meetings were held via Zoom. Due to the ongoing global pandemic, we made the decision to cancel both the spring conference in April and Decentralized training in November. Despite these disappointments, our association continues in a strong position and ready to move forward with new training opportunities.

In January, the Executive Council approved SDASF AA's 2021 budget via email. Our first board meeting of the year was held via Zoom conference call in February and our second meeting was held on Monday, April 12th, with members attending both in-person and via Zoom. The Executive Council plans to meet again this summer and in November.

We have welcomed one new Associate members so far this year, Earnest.

Committee assignments for the year are still being finalized. Thank you to everyone who has volunteered and agreed to serve on a committee for 2021! For those of you who are not currently on a committee, please consider volunteering for this year or for next year. SDASF AA depends on our volunteers. As president, my committee activity has included chairing the 2020 High School Counselor Workshop and 2021 Spring Conference. Additionally, I am chairing the 2022 Spring Conference Committee, co-chairing the 2021 High School Counselor Workshop and a member of the Recognition Committee.

On the RMA SFAA front, I will continue to serve on the RMA SFAA Board of Directors as the South Dakota delegate. This past March, the RMA SFAA winter board meeting was held via Zoom call. Planning for the 2021 Summer Institute in Kearney, NE and the 2021 Annual Conference in Omaha were the main topics for discussion.

It has been an honor to serve as SDASF AA president for both 2020 and 2021. I am so thankful for this association and the people in it, for the support and comradery that we have.

d. Treasurer Carrie Jordanger
Carrie reviewed the balance sheet for 2020 first. SDASF AA fared okay considering that the 2020 Decentralized training and the 2020 Spring conference were both cancelled. Expenses were reasonable for 2020. The expense for the 2020 Spring Conference was the cost of the 50th anniversary invitations that were sent out prior to its cancellation. The Executive Council expense is for the Zoom membership paid monthly. The expense for the Recognition Committee is for the 2020 Douglas Steckler Professional Development award. Miscellaneous expenses consisted of the state reporting fee and the purchase of name badges that were to be used for the 2020 Spring Conference.

Carrie noted the maturity dates of the two CDs on the 2020 asset statement. CD ending in 3037 does not mature until 2024. The CD ending 4018 matured in December of 2020 and was renewed for 11 months at a .10% rate of return.

The historical financial record was reviewed next. 2020 was just a strange year! SDASF AA did not have any sponsorship income for 2020 was able to end the year in the black.

Carrie noted that the sponsorship income consists of 6 partner-level sponsors and 1 colleague-level sponsor. Income reported from membership dues and Spring conference are not an even dollar amount due to the PayPal fee (2.2% + \$0.30 per transaction). Spring conference expense includes the NASFAA credential material and 75% of the hotel expenses for the event. Committee of Record expense is the yearly Zoom membership. Recognition Committee expense is for two years' worth of plaques. The Douglas Steckler award has not yet been accounted for. The state of South Dakota reporting fee has been paid for 2021.

There have been very minimal changes to the asset statement regarding the CDs. The Executive Council will discuss how to proceed with the 11-month CD at the summer meeting because it will come to maturity before the fall meeting at the Decentralized training.

SDASFAA
 Balance Sheet
 January 1, 2020 to December 31, 2020

BEGINNING BALANCE

Checking	5,054.79
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INCOME

Membership Dues	2,700.00
Sponsorship Income	0.00

Workshop Income	1,440.00
Spring Conference	40.00
Support Staff Workshop	0.00
Decentralized Training	0.00
High School Counselor Workshop	1,400.00

Miscellaneous Income	0.00
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TOTAL INCOME	4,140.00
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EXPENSES

Workshops	133.81
Spring Conference	133.81
Support Staff Workshop	0.00
Decentralized Training	0.00
High School Counselor Workshop	0.00

Executive Board	129.68
Travel	2,238.57
NASFAA Leadership Conference	2,188.57
RMASFAA Board Meeting	0.00
RMASFAA Conference	50.00

Education Activities	267.18
Review Committee	0.00
Membership Committee	0.00
Committee of Record	167.18
Recognition Committee	100.00

General Postage	55.00
General Printing	0.00
Memorials	0.00
Miscellaneous Expenses	402.95

TOTAL EXPENSES	3,227.19
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TOTAL TRANSFERS	0.00
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Savings	0.00
CD's	

ENDING BALANCE -- Checking	\$5,967.60
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SDASFAA
Asset Statement
January 1, 2020 - December 31, 2020

Savings -- Balance Sheet

Beginning Balance	\$ 15,663.83
Interest Income	\$ 1.54
Transferred from CD to savings	
Transferred to new CD	
Ending Balance	\$ 15,665.37
<small>(personal savings acct, no fees, 0.05% interest, \$300 min. bal.)</small>	

CD's -- Balance Sheet

CD ending 3037 - US Bank 59 Month

Beginning Balance	\$15,000.00
Interest Income	\$ 405.09
Transferred to savings	
Ending Balance	\$ 15,405.09
<small>(renewed 4/30/2019, matures 3/31/2024, 59 months, 2.66%)</small>	

CD ending 4018 - US Bank 19 Month

Beginning Balance	\$25,364.66
Interest Income	\$ 634.40
Transfer from savings	
Ending Balance	\$ 25,999.06
<small>(purchased 5/8/2019, matures 12/08/2020, 19 months, 2.47%) Renewed CD on 12/8/2020 for 11 months .10% matures 11/8/2021</small>	

Balance Sheet Summary

Checking Account	\$ 5,967.60
Savings Account	\$ 15,665.37
CD - US Bank- 59 Months CD ending 3037	\$ 15,405.09
CD - US Bank 19 Month CD ending 4018	\$ 25,999.06
Total Available Assets	\$ 63,037.12

SDASFAA Historical Financial Record

	2020	2019	2018	2017	2016	2015	2014	2013
Income:	\$4,140.00	\$14,728.00	\$14,556.00	\$14,691.80	\$13,737.75	\$14,455.00	\$15,627.50	\$16,405.00
Membership Dues Income	2700	2775	2700.00	2625.00	2250.00	2625.00	2550.00	2325.00
Sponsorship Income	0	3623	2950.00	3000.00	3250.00	3550.00	4050.00	4550.00
Spring Conference Income	40	3670	4046.00	4476.80	4697.32	3855.00	3972.50	3955.00
Decentralized Training Income	0	1500	1350.00	1260.00	0.00	1400.00	1480.00	1650.00
Support Staff Workshop Income	0	0	0.00	0.00	0.00	0.00	0.00	225.00
Interest Income	0	0	0.00	0.00	0.00	0.00	0.00	0.00
Miscellaneous Income	0	0	0.00	0.00	0.43	0.00	0.00	300.00
High School Counselor Workshop Income	1400	3160	3510.00	3330.00	3540.00	3025.00	3575.00	3400.00
EAC Leadership Development Schol. Income	0	0	0.00	0.00	0.00	0.00	0.00	0.00
College Goal Sunday Income	0	0	0.00	0.00	0.00	0.00	0.00	0.00
Expenses:	\$3,227.19	\$15,537.01	\$12,458.01	\$16,882.37	\$15,445.48	\$13,686.43	\$13,041.53	\$13,819.18
Printing and Copying Expense	0	0	0.00		0	0.00	0.00	27.95
Executive Board Expense	129.68	1781.46	1712.94	1214.28	1358.83	1387.97	1188.65	1855.58
Spring Conference Expense	133.81	4472.42	3267.42	6375.80	7124.48	4793.02	5827.25	4489.35
Decentralized Training Expense	0	1008.27	1044.72	823.71	308.55	145.13	728.48	922.44
Support Staff Workshop Expense	0	0	0.00	0.00	0.00	0.00	0.00	909.28
RMASFAA Conference Expense	50	3714.99	3273.48	3004.98	2241.79	2894.26	2036.89	1688.27
RMASFAA Board Meeting Expense	0	0	0.00	0.00	0.00	0.00	0.00	0.00
NASFAA Leadership Conference Expense	2188.57	3892.2	2342.75	4585.71	1737.72	1624.58	1517.23	1769.46
NASFAA Conference Travel Expense	0	0	0.00	0.00	0.00	0.00	0.00	0.00
General Postage Expense	55	0	0.00	49.00	0.00	0.00	0.00	45.00
High School Counselor Workshop Expense	0	0	207.10	206.51	1968.15	2327.10	963.92	1395.54
Miscellaneous Expense	402.95	44.05	33.65	20.00	63.64	28.17	244.15	19.95
Memorials Expense	0	0	100.00	50.00	150.00	100.00	100.00	100.00
EAC Leadership Development Schol. Expense	0	0	0.00	0.00	0.00	0.00	0.00	0.00
Activities Committees Expense	267.18	623.62	475.95	552.38	492.32	386.20	434.96	596.36
College Goal Sunday Expense	0	0	0.00	0.00	0.00	0.00	0.00	0.00
Assets:	\$63,037.12	\$61,083.28	\$61,005.00	\$58,336.53	\$59,962.47	\$61,122.26	\$59,807.05	\$57,154.95
Checking Account Balance	5,967.60	5,054.79	\$5,863.80	\$3,765.81	\$5,956.38	7664.11	6895.54	4309.57
Savings Account Balance	15,665.37	15,663.83	\$22,947.59	\$22,929.26	\$22,906.43	22892.73	22870.31	22845.38
Balance of CD Holdings	41,404.15	40,364.66	\$32,193.61	\$31,641.46	\$31,099.66	30565.42	30041.20	30000.00
Total Assets from Asset Statement	\$63,037.12	\$61,083.28	\$61,005.00	\$58,336.53	\$59,962.47	\$61,122.26	\$59,807.05	\$57,154.95

SDASFAA is committed to the belief that no one should be denied access to post-secondary education because of a lack of family resources or knowledge of the financial aid delivery system or application process. SDASFAA's goal is to assist those seeking assistance through all Title IV regulations.

	2012	2011	2010	2009	2008	2007	2006	2005
Income:	\$17,970.00	\$15,745.90	\$18,290.54	\$18,038.45	\$25,046.13	\$28,325.70	\$30,563.07	\$18,550.50
Membership Dues Income	2775.00	3075.00	3075.00	3375.00	4275.00	3525.00	3375.00	3675.00
Sponsorship Income	4550.00	3400.00	4925.00	9150.00	13375.00	16225.00	15150.00	8851.00
Spring Conference Income	4495.00	3640.00	3427.02	3312.95	4410.00	3039.17	3320.00	0.00
Decentralized Training Income	1100.00	1600.00	2140.00	0.00	0.00	0.00	0.00	0.00
Support Staff Workshop Income	1145.00	361.00	0.00	0.00	0.00	0.00	147.50	815.00
Interest Income	0.00	0.52	0.54	0.50	1.23	6.09	8.81	4.50
Miscellaneous Income	0.00	144.38	1712.98	0.00	186.00	0.00	0.00	0.00
High School Counselor Workshop Income	3905.00	3525.00	3010.00	2200.00	2310.00	3085.00	2250.00	3705.00
EAC Leadership Development Schol. Income	0.00	0.00	0.00	0.00	0.00	1500.00	1500.00	1500.00
College Goal Sunday Income	0.00	0.00	0.00	0.00	488.90	945.44	4811.76	0.00
Expenses:	\$16,188.96	\$13,538.00	\$11,166.63	\$15,921.56	\$18,269.76	\$19,638.16	\$22,210.11	\$22,400.71
Printing and Copying Expense	0.00	0.00	25.00	79.95	0.00	0.00	0.00	0.00
Executive Board Expense	3147.40	2695.19	2458.71	3889.45	2438.59	1920.21	1236.53	1246.98
Spring Conference Expense	6206.72	2957.00	3479.97	5508.12	6653.28	6421.54	4735.58	6320.53
Decentralized Training Expense	697.69	651.92	646.19	0.00	100.00	487.32	677.04	453.95
Support Staff Workshop Expense	1632.83	1034.97	984.48	1369.11	789.50	683.55	1117.87	878.09
RMAFSA Conference Expense	63.60	1830.46	1480.91	1254.68	1795.12	3146.08	2399.10	1514.00
RMAFSA Board Meeting Expense	0.00	742.88	0.00	103.82	284.98	222.68	342.28	1260.41
NASFSA Leadership Conference Expense	1665.77	1686.12	250.00	1462.98	2917.19	1109.12	1220.96	2910.07
NASFSA Conference Travel Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1894.56
General Postage Expense	0.00	44.00	4.90	0.00	82.14	41.00	39.32	37.00
High School Counselor Workshop Expense	1647.89	963.60	1040.11	1430.95	1488.31	1679.62	2153.94	3159.91
Miscellaneous Expense	289.50	98.40	10.00	381.00	598.73	29.21	56.37	87.27
Memorials Expense	50.00	200.00	150.00	50.00	0.00	200.00	100.00	50.00
EAC Leadership Development Schol. Expense	0.00	0.00	0.00	0.00	0.00	1800.00	1900.00	500.00
Activities Committees Expense	787.56	633.46	636.36	391.50	634.36	793.80	1578.44	2087.94
College Goal Sunday Expense	0.00	0.00	0.00	0.00	487.56	1104.03	4652.68	0.00
Assets:	\$54,323.33	\$52,322.54	\$49,694.30	\$42,293.17	\$39,707.70	\$32,425.72	\$23,513.34	\$14,985.37
Checking Account Balance	7723.75	5942.71	8913.47	5066.93	3950.04	21173.67	12486.13	4133.17
Savings Account Balance	15975.52	15968.55	10959.49	8446.61	7435.02	1425.02	1422.83	1421.24
Balance of CD Holdings	30624.06	30411.28	29821.34	28779.63	28322.64	9827.03	9604.38	9430.96
Total Assets from Asset Statement	\$54,323.33	\$52,322.54	\$49,694.30	\$42,293.17	\$39,707.70	\$32,425.72	\$23,513.34	\$14,985.37

SDASFSA is committed to the belief that no one should be denied access to post-secondary education because of a lack of family resources or knowledge of the financial aid delivery system or application process. SDASFSA's goal is to assist those seeking assistance through all Title IV regulations.

2019

***Note:**

The National Guard: \$800 was paid directly to the Lodge at Deadwood since we are unable to accept credit card payments of which Membership dues \$75, 1 Conference Registration \$95, Partner Level Sponsorship \$500 and an extra \$130 donation to SDASFAA.

Reducing the bill from The Lodge at Deadwood from \$4,438.92 - \$800 = \$3,638.92

^The National Guard covered the food expense for Decentralized Training. Arrowwood billed the National Guard directly. Not reflected in income or expense.

Snack \$88.80

Breakfast \$134.52

Total \$223.31

2020

Spring Conference cancelled

Decentralized Conference cancelled

SDASFAA Balance Sheet
January 1, 2021 - April 10, 2021

BEGINNING BALANCE		<u>5,967.60</u>
Checking		
INCOME		
Membership Dues	2,318.62	
Sponsorship Income	3,200.00	
Workshop Income	2,473.30	
Spring Conference	2,473.30	
Support Staff Workshop	0.00	
Decentralized Training	0.00	
High School Counselor Workshop	0.00	
Miscellaneous Income	0.00	
TOTAL INCOME		<u>7,991.92</u>
EXPENSES		
Workshops	4,219.29	
Spring Conference	4,219.29	
Support Staff Workshop	0.00	
Decentralized Training	0.00	
High School Counselor Workshop	0.00	
Executive Board	0.00	
Travel	0.00	
NASFAA Leadership Conference	0.00	
RMASFAA Board Meeting	0.00	
RMASFAA Conference	0.00	
Education Activities	625.69	
Review Committee	0.00	
Membership Committee	0.00	
Committee of Record	159.65	
Recognition Committee	466.04	
General Postage	0.00	
General Printing	0.00	
Memorials	0.00	
Miscellaneous Expenses	10.00	
TOTAL EXPENSES		<u>4,854.98</u>
TOTAL TRANSFERS		<u>0.00</u>
Savings	0.00	
CD's		
ENDING BALANCE -- Checking		<u><u>\$9,104.54</u></u>

SDASFAA
Asset Statement
January 1, 2021 - April 10, 2021

Savings -- Balance Sheet

Beginning Balance	\$ 15,665.37
Interest Income	\$ 0.38
Transferred from CD to savings	
Transferred to new CD	
Ending Balance	\$ 15,665.75
<small>(personal savings acct, no fees, 0.05% interest, \$300 min. bal.)</small>	

CD's -- Balance Sheet

CD ending 3037 - US Bank 59 Month

Beginning Balance	\$15,405.09
Interest Income	\$ -
Transferred to savings	
Ending Balance	\$ 15,405.09
<small>(renewed 4/30/2019, matures 3/31/2024, 59 months, 2.66%)</small>	

CD ending 4018 - US Bank 11 Month

Beginning Balance	\$25,999.06
Interest Income	\$ 8.62
Transfer from savings	
Ending Balance	\$ 26,007.68
<small>(renewed 12/8/2020, matures 11/08/2021, 11 months, .10%)</small>	

Balance Sheet Summary

Checking Account	\$ 9,104.54
Savings Account	\$ 15,665.75
CD - US Bank- 59 Months CD ending 3037	\$ 15,405.09
CD - US Bank 19 Month CD ending 4018	\$ 26,007.68
Total Available Assets	\$ 66,183.06

V. Old Business - 2020 Committee Reports

- a. High School Counselor Workshop Committee Carissa Koerner
SDASFAA continues to partner with the Council on College Admissions in SD to provide financial aid updates to High School counselors every fall. In 2020, the workshops were moved to an online format. In place of 6, on-location workshops, CCASD hosted a day-long Zoom call on 4 separate dates: September 9th, September 10th, September 14th, and September 15th. There were around 145 attendees that logged in for the training.

Thank-you to the committee members and presenters who assisted this past year: Amber Brockel, Sharon Kienow, Julie Forman, Sharon Martin, Liz Augustine, Morgan Huber, Micah Hansen, Cathy Mueller, Beth Ziehmer, Mary Alexander, Marlene Seeklander, Alex Purdy, and Becky Pribyl.

- b. Spring Conference Committee Erin Richards
Amber presented this report on Erin’s behalf.

The 2020 SDASFAA Spring Conference was scheduled to be held in Sioux Falls April 21st – 23rd. A fantastic conference program and 50th anniversary celebration was planned, but in March the necessary decision was made to cancel the conference due to the COVID-19 pandemic. All registration fees and associate member sponsorship payments were refunded. The conference hotel, Hilton Garden Inn Downtown, allowed the conference contract to be amended to 2021, which resulted in no financial penalty to SDASFAA. A huge thank you to the conference committee members who spent many hours planning this conference: Diane Borhardt, Amber Brockel, Sydney Chapman, Carissa Koerner, Kelly Lang, Karrie Morgan, Kim Nida, and Morgan Stadler.

- c. Recognition Committee Erin Richards
Carissa presented this report on Erin’s behalf.

In conjunction with the 2020 Annual Business Meeting, the SDASFAA awards were announced virtually. There were 17 SDSASFAA members who were recognized for reaching years-of-service milestones in 2020. These awards ranged from 10 years to 50 years of service! The Douglas Steckler Professional Development Award was presented to Carissa Koerner. The SDASFAA Outstanding Service Award was presented to Micah Hansen. For award recipients who are attending the 2021 conference, their plaques will be presented to them at this evening’s banquet.

The 2020 SDASFAA election was conducted at the end of October. The following individuals were elected to the Executive Council and took office on January 1, 2021:

- Associate Member-at-Large: Cathy Mueller, Mapping Your Future
- Institutional Members-at-Large: Sydney Chapman, South Dakota State University and Morgan Stadler, Northern State University.

Thank you to all who volunteered to be on the ballot, and congratulations to the winners!

For the election, we were unable to secure a candidate for the President-Elect position. After discussion with the Recognition Committee, it was recommended to the Executive Council for the 2020 President, President-Elect, and Past President to serve in their same roles for another year through 2021. This recommendation was approved at the November 9th Executive Council meeting.

Recognition Committee members who served in 2020 were Erin Richards, Carissa Koerner, and Beth Vollan.

- d. Review CommitteeKatie Maley/Tracey Buisker
Reports for the 2019 and the 2020 Review committees were presented. The Executive Council agreed to change the timeframe in which the review audit would be performed. The Review committee will now conduct the audit at the beginning of the year rather than the end of the year. The 2019 Review committee conducted their audit in July of 2020 and the 2020 Review committee conducted theirs in March of 2021.

Katie was not able to attend the conference therefore Carissa presented the 2019 Review Committee report on Katie’s behalf.

Katie noted that the audit document looks like a lot of corrections, but most items were just clerical items and suggestions for clarification going forward. One example being to add notes to conferences about when and where the conferences are held to better understand why costs vary from year to year. The committee thanked Carrie for the way the information was provided. The committee members also had great discussion on creating a manual for future members.

Tracey was not able to attend the conference therefore Cathy Mueller presented the 2020 Review Committee report. A sum formula error was the only correction needed which has now been resolved. Marlene Seeklander is also a member of this committee.

- e. Committee of Record and WebsiteKristy O’Kief/Micah Hansen
Kristy was not able to attend the conference therefore Micah presented this report on Kristy’s behalf.

SDASFAA Committee of Record and Website – April 2021 Business Meeting (2020 Highlights)

Kristy O’Kief, Co-Chair, WDT
Micah Hansen, Co-Chair, SETI
Carrie Jordanger, LATI

SDASFAA is using the following products:

- GoDaddy: Domain (sdasfaa.org) and the SSL certification (https)
- Yahoo Groups for SDASFAA listserv transitioned to Google Groups
- Jotform (registration form)
- PayPal – will work on making it more friendly for members to use to pay membership and training fees

Other noteworthy, things that happened in 2020:

COVID – COVID – COVID

Retirees:

Sharon Kienow (NSU)
Corey Rabenberg, (SDANG)

SDASFAA Recognitions in 2020:

Go to: <https://sdasfaa.org/awards.cfm>

SDAFSAA 2020 Events:

- Spring 2020 Conference 50th celebration – cancelled
- High School Counselors workshop-virtual
- Fall Decentralized Training -cancelled

- f. Membership CommitteeAmber Brockel
We had a few new members join SDASFAA during 2020. In January 2020, Sofi applied was approved for membership. Iowa Student Loans was approved for membership in February 2020. In October 2020, Nelnet joined us as SDASFAA members. SDASFAA was also notified that Becky Hubbard had left Cognition Financial and they asked us to waive their membership, which we did. We had several institutional members that left and several new members that joined us as well. Thank you for your service to those members that left and a BIG WELCOME to our new members!

In March 2021, we learned that Cory Rabenberg retired from the National Guard and Nathan Juelfs left the Recruiting and Retention BN, so his involvement with SDASFAA won’t be the same. Thank you to Cory and Nathan, and the National Guard for their service, support, and involvement with SDASFAA.

Currently, SDASFAA has 23 Associate members and 16 Institutional members. A reminder to send any SDASFAA membership updates to Amber Brockel, Chair of the Membership Committee at Amber.Brockel@presentation.edu.

Thank you to all our members and I look forward to working with you in 2021!

- g. Fall Decentralized Training Committee Tresse Evenson and Morgan Huber
Tresse and Morgan had no report to present. After much consideration of travel restrictions, budget restrictions, and safety precautions due to COVID-19, the Executive Council voted unanimously to cancel the Decentralized training during the summer Board meeting.

VI. New Business

- a. 2021 Budget Review Carissa Koerner
Carissa briefly reviewed the proposed budget for 2021. Copies of the budget were not circulated to the membership. The 2021 budget is very similar to the budget that was proposed for 2020. One notable difference is the increase to the Recognition committee expense. The increase is because two years' worth of awards will be presented at the 2021 awards banquet. The other notable difference is the NASFAA Leadership Conference expense. SDASFAA will not have this expense because the President Elect and Treasurer positions will not change and therefore no new Board members will not attend this conference for 2021.
- b. 2021 High School Counselor Workshops..... Carissa Koerner
After many years of coordinating CCASD, Tom Cool has retired. Joann Huber has taken Tom's place as the director of the Council on College Admission in South Dakota. Workshops will be held in person again, with a virtual option. Dates are as followed:

September 8, 2021 – Aberdeen
September 9, 2021 – Watertown
September 13, 2021 – Rapid City (WDTI)
September 14, 2021 – Pierre
September 15, 2021 – Mitchell (MTI)
September 16, 2021 – Sioux Falls
- c. 2022 SDASFAA Spring Conference..... Carissa Koerner
Planning of the 2022 Spring Conference is underway. The conference will be held at the Rushmore Plaza Civic Center. The tentative dates will be April 19-21, 2022.
- d. Other
No other topics were brought forward by the membership.

VII. Announcements

- a. RMASFAA Summer Institute: June 6-10, Kearney, NE
- b. RMASFAA Conference: October 10-13, 2021 in Omaha, NE
- c. SDASFAA 2021 Fall Decentralized Training: TBD, 2021

VIII. Adjourn

David Martin motioned to adjourn and Ken Kocer seconded. Motion carried. Meeting adjourned at 1:15 PM Central time.



2021 SDASFVA Budget Proposal

Proposed 1/8/21 by Carissa Koerner

Budget Items	2021 Proposed		2020 Actual (7/21/20)		2020 Approved		2019 Actual	
	Income	Expenses	Income	Expenses	Income	Expenses	Income	Expenses
Annual Sponsorships	\$3,600.00		\$0.00		\$3,600.00		\$3,623.00	
Annual Memberships			\$2,700.00					
Associate members	\$1,425.00				\$1,425.00		\$1,425.00	
Institutional members	\$1,350.00				\$1,350.00		\$1,350.00	
General Operation								
FA Awareness		\$0.00				\$0.00		
Recognition Committee		\$750.00		\$100.00		\$450.00		\$502.57
Review Committee		\$0.00				\$0.00		
Committee of Record & Web		\$300.00		\$167.18		\$250.00		\$121.05
Professional Development Schols		\$825.00		\$0.00		\$825.00		\$825.00
Miscellaneous (memorials, postage, etc.)		\$200.00		\$457.95		\$200.00		\$44.05
Conference and Workshops								
Annual Conference		\$3,600.00		\$133.81		\$5,000.00		\$3,670.00
Decentralized Training		\$1,000.00				\$1,500.00		\$1,500.00
HS Counselor Workshop		\$2,000.00				\$3,330.00		\$3,160.00
Travel								
NASFVA Leadership								
President Elect		\$0.00		\$2,188.57		\$2,300.00		\$1,811.75
Treasurer		\$0.00				\$0.00		\$2,080.45
RMAFVA Conference								
President		\$1,250.00				\$1,250.00		\$1,239.95
President Elect		\$1,500.00		\$50.00		\$1,500.00		\$1,583.81
State Gift		\$75.00				\$75.00		\$66.23
SDASFVA Board Meetings:								
February		\$0.00		\$15.96		\$0.00		\$0.00
April		\$175.00		\$15.96		\$175.00		\$202.20
July		\$2,000.00				\$1,500.00		\$1,454.24
November		\$150.00				\$150.00		\$125.02
Total	\$12,975.00	\$16,175.00	\$2,700.00	\$3,129.43	\$16,205.00	\$16,360.00	\$14,728.00	\$15,537.01

SDASFVA is committed to the belief that no one should be denied access to post-secondary education because of a lack of family resources or knowledge of the financial aid delivery system or application process. SDASFVA's goal is to assist those seeking assistance through federal, state and other resources.

